ASPIRA, Inc. of New Jersey



Leadership through Education

## Annual Report

for the year ended June 30, 1991 ASPIRA. Inc. of New Jersey is a nonprofit organization providing counseling and leadership development programs to Puetro Rican, Hispanic and other minority youth. It was founded in 1988 by a group of Hispanic leaders and educators recogniting the need to ameliorate the alterning drop-out rate among Puetro Rican youth within the state. Its mission became the strengthening of the economic base of the Hispanic community by promoting education among its youth—and thus, creating the community's future leaders.

In 1987, ASPIRA, Inc. of New Jersey expanded from an organization serving students of Greater Newark to a state wide agency serving students from five counties throughout the state: Camden, Essex, Hudson, Mercer, and Passaic.

ASPIRA's mission of "Leadership through Education" reinforces:

- · a value for education;
- · community awareness and participation;
- a positive self-identity;
- · the development of leadership skills;
- · parental awareness of educational programs and policies that affect their children.

# LETTER FROM THE EXECUTIVE DIRECTOR AND CHAIRPERSON

During 1990/1991, the first year of the last decade of this century, we continue preparing for the future of our community and society, in general,

This year our agains; has served over 3,300 sudents insteption the state of New Inerey. They have been provided with both educational and career countering, opportunities to participate in career conferences and field urips, and intensive career workshops and seminats. We have placed 55 mulests in pre-college programs, both on the state and reasonal level; and furthermore, we have placed 247 of our seniors and graduate students imp post-secondary educational institutions.

In addition to providing our traditional services, we have begun refocusing our energies on the more critical problems affecting our students in their communities: lack of adequate educational preparation, poverty and a lack of positive role models. These needs are common to our students thromobeau New Jersey.

One such problem is the special issues facing the young men within our communities. As you can see in the chart on page 10, ASPIRA, Inc. of New Jersey has a caseload of which there are two females for every one male. This reflects the greater risk of losing Latinos and other minority males early to the self-destructive opportunities within their communi-

ties. Thus, ASPIRA has chosen to address this problem confronting our young men within their communities by hiring more male counselors in the agency. These male counselors are special in that they come from the very same communities as do their students, and thus, they are successful role models.

Another problem is the node to have greater personal principation in the checation of their children. Thus, through the Hilpsane Community Mobilization the Hilpsane Community Mobilization Program, efforts were made to introduce parents to their legal rights within the school system. In addition, ASPIRA exposed parents to program available to their children during the summer that not only strengthened their evaluacional skills but also provided students with stigends. These efforts were used to residence the work of the ASPIRA counselors in drop-out nervestation.

As part of this program, ASPIRA also goes beyond the doors of its schools into the surrounding communities. In March of 1991, ASPIRA was part of a community air sponsored by Saint Michael's Church in Newark. Community outreach is another method utilized in the agency to expose perents to programs available to their children in the city of Newark.

Finally, in formulating solutions to problems afflicting our communities, ASPIRA has also begun to focus on the



uniqueness of each community we serve in New Terror, Consequently, we have recognized the special needs of the poporest community in the state, Camden. We are taking steps to obtain additional funds through the US Department of Education to expand and trainforce the services provided to our students through to our counselors. We are optimistic that this program will be funded because of the severity of living conditions affecting our students in Camden.

ASPIRA, Inc. of New Jersey plays a special role within our state in the development of Hispanic and minority youth in the major urban areas. We have continued to address the loss of the most precious continued to address the loss of the process continued to address the loss of the process continued to address the loss of the most precious continued to address the loss of the most precious continued to address the loss of the most precious continued and you youth, through positive educational, cultural, and social experiences. It is through these efforts that New Jersey will be assured a more hopeful future.

Hilda Rosario Executive Director

## LEADERSHIP DEVELOPMENT



ASPIRANTES of Pyne Point Middle School celebrating their awards

"Leadership through education" is the primary focus of ASPIRA. Through education, ASPIRA develops the leadership skills of its youth and, thus, has a positive impact on the future of the communities it serves.

Leadenhip development begins within the ASPIRA Clube of fourners schools throughout five counties in New Jersey. Canden, Essex, Holdon, Mercor and Passasic. Through the clubs our students, Sex Leadents, Through the clubs our students, or ASPIRANTES, as we call them, begin to understand and implement the elements composting our system of democratic government. The students work both individuality and through committees to address concerns and interests of its membership.

Also, on a monthly basis, its membership may participate in field trips to colleges and professional institutions, muscums and career conferences. In addition, the ASPRANTES organize fund raisers through bake sales or school performances in order to coordinate activities of their own interest. And finally, our students attend workshops addressing topics ranging from drug abuse and teenage pregnancy to career development and cultural awareness.

The Landership Development component is initiated each acidomic year with the ASPIRA S Mudert Landership Remarch led at the Phincation Educational Catter in Blairstown, New Jersey, Through physical and mental exercises, ASPIRA Club leaders learn the essential skills of problem solving, and teamwork. Through the difficult challenges encountered, they develop the proteicus trains of trust, self-confidence, and the realization that they have the potential to overcome their fears. The academic year ends with the Awards Night Ceremony. This celebration gives pureus an opportunity to hours, with ASPIRA, their child seademic sociellance and commitment to the community. The Ceremony ends with the students affirming their commitment to the values of achievement and human development through the reciting of the initiation outle, called El Areyto. Below are several verses delineating the ideals the sudores affirms.

The defense of the rights and Prerogatives of the culture For the benefit of all. The notivation of studies and efforts, Dedication to the task of stimulating Within myself and others Excellence in the fields of Sciences, Arts and Professions, for the services of our community in New Jersey and wherever we may find aurentors."

"Peace within humanity



Olga Montero, from Newark, is chosen ASPIRANTE OF THE YEAR

## THE PUBLIC POLICY LEADERSHIP PROGRAM

It is through the Annual Reteat that the core group for the Public Publicy Laderships program is formed. This program is designed to give the existing leaders of the student clubs a deeper look into public policy and community change. One component of the program requires that submost identify problems within their schools and communities. Through guest speakers and their own research, they become aware of mechanisms that can be utilized to affect change. Students are also memorated with a state or local leader who has experience in addressing such issues within the community.

The Public Policy students calminate the year with the Youth Conference. The Youth Conference gives the students on properturity to research five issues affecting the youth with their own communities. This year's topics addressed: War in the Eyes of Latinos, the Quality Education Act in New Yersey, Excessive Physical Force United by Police Officers, Equal Employment Opportunities, and Environmental Concerns.

And finally, it is through the active participation within the program that two students are identified and invited to represent ASPIRA in a national mentorship program at our nation's capital, Washington, D.C.

## COLLEGE AND CAREER AWARENESS



A SPIRA counselors are responsible for assisting and guiding students toward career and oducational opportunities. Through intensive career and academic counseling, the counselors guide students in their preparation for the academic challenges shead. When the academic challenges shead statements are the sta

During the 1990/91 academic year, ASPIRA has sponsored seven different career conferences, ranging from legal careers to math and science careers. Over 1000 students had the opportunity to participate in workshops comprising the conference that exposed them to various non-traditional career choices. One of the most exciting conferences was the Legal Carcers Conference co-sponsioned with the Administrative Offices of the Courts. At the Richard Highges Justice Complex in Treaton, students were given an opportunity to moet and dialogue with Hispanic Judges, lawyers, and other professionals in the legal field. They also participated in a mock trial in which they played indee, intry and course!

Other highlights of this year's events were the career conferences held at William Paterson College in Wayne and Rutgers University in Camden. Both conferences exposed students to the disciplines of social science, computer science, theoretical, applied and environmental sciences, political science and journalism.

ASPIRA, annually through its Health Carner Conference and its Math and Science Conference, exposes students to the opportunities the students have before them in considering these fields. The keynote speaker of the Health Carners Conference, Dr. Evelyn Seda Lequerica, reflected on the challenges she overcame throughout her life to attain her medical degree.

## EARLY INTERVENTION





One of the most critical parts of the ASPIRA programs has been its Early Intervention Program. This program. This program is designed to identify and assist students in school confronting obstacles, thus ameliorating problems before entering high school, where problems are further complicated. Early Intervention is essential to our mission of dropout prevention.

ASPIRA is presently serving three middle achools in the state: Pyne Poynt Middle School in Camden, Treaton Junior High School #2 and Luss Murco Marin Middle School in Newark.

Our counselors focus their energies on preparing students to take pre-college programs in high school, and in placing students in pre-college summer programs sponsored by New Jersey colleges and the programs sponsored by New Jersey colleges and the programs sponsored by New Jersey colleges and melversities.

This year, ASPIRA and New Jersey Institute of Technology co-sponsored the Math and Science Junior High School Conference. The students participated in workshops that gave them "hands on" learning experiences dealing with electricity, architecture, and other math and science fields.

## CULTURAL AWARENESS

The importance of cultural identity is stressed at every level of programming in ASPIRA. Workshops are held in history and cultural awareness in the ASPIRA Clubs, in the Public Policy Leadership Program and at the conference level.

For the past three years, ASPIRA has made the Cultural Awareness Conference an intricate part of its programs. In conjunction with Rider College in Lawrenceville. New Jersey, ASPIRA has offered its students an opportunity to learn about what it means to be Hispanic: the music, the politics and history, the heroes and heroines, the philosophers and poets. The students had an opportunity to celebrate Hispanic Awareness Month and Puerto Rican History Month during the months of September and November

Every year ASPIRA gathers its students to celebrate Hispanic music and art through the Puerto Rican Parades held within all of New Jersey's major cities. In preparation for these events, students and staff learn traditional and folkloric song and dances to perform during the parades.

This year, our students focused on the plena, a traditional dance originating from the country people of the island. Together with parents and community leaders, they offer a feast of colors, song, and dance for the eager eyes and ears of both the young and old of the Hispanic communities throughout the state.







## STAFF DEVELOPMENT

In order to insure that staff is prepared to assist the special needs of those it services, it provide extensive training and educational programs for its counselors. Counselors. Counselors. Counselors participate in training sessions provided by ASPIRA and by the Educational Testing Service. These activities help the counselors clearn how to provide support to each other so as to best serve the students that depend on them.

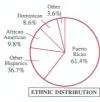


Annette and Nancy, ASPIRA counselors, discuss their students' progress



## THE ASPIRA FAMILY

The following graphs show the general characteristics of the recipients of the direct services provided by ASPIRA, Inc. of New Jersey. These charts show the ethnic, economic and statewide distribution of its students.





## State Distribution

Aspira, Inc. of New Jersey services five counties throughout the State. Within the last 5 years, Aspira has expanded its services dramatically within Camden and Mercer Counties.



#### ASPIRA, Inc. of New Jersey

Balance Sheet June 30, 1991

	Current Fi				
	Unrestricted	Restricted	Fixed Assets	Total Ail Fund	
Cash	\$237,895	\$17,520		\$255,415	
Grants Receivable	8,197	58,284	-	58,284 23,840 45,507 8,797	
Due from The Aspara Association, Inc.		23,840			
Property, equipment and improvements		4,780	40,727		
Other assets		600	-		
Interfund transfer	(15,276)	(15.276)	-		
	\$230,816	\$120,300	\$40,727	\$391,843	
LIABI	ILITIES AND FU	ND BALANCE	3		
Accounts payable and accrued expense	\$3,939	\$2,043		\$5,982	
Grant advances	10,130	106,056		116,186	
Due to The Aspara Association, Inc.	-	7,464		7,464	
Total Liabilities	14,069	115,563	-	129,632	
Building Fund	86,084			86.084	
Fund balances	130,663	4,737	40,727	176,127	
	\$230,816	\$120,300	\$40,727	\$391,843	

#### SOL MASCH & COMPANY CENTIFIED PUBLIC ACCOUNTANTS

1830 BRAND AVENUE BALDWIN, NEW YORK 11510

### Independent Auditor's Report On Financial Statements

Board of Director

Asmra, Inc. of New Jersey

We have audited the accompanying balance sheet of Aspira Inc. of New Jersey as of June 10, 1991, and the reward statement of support revenue and expenses and changes in fund halances. changes in financia, position and functions expenses for the year then ended. These financial statements are the responsibility of the company's management. Our responsibility is a campus an opin on or these financial statements based on our aids.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financia, statements are from from materia, misstatement. An audit probables examining on a rest basis evidence supporting the amounts and disclosures in the financial statements. An apply

also meades assessing the accounting principles used and significant estimates made by management, as we I as evaluating the overa , financia, statement presentation. We believe has our aud i provides a reasonable basis for our opinion

In our opinion, the financial statemen's referred to above present factive in all material respects the function mession of Ageira Inc of New Jersey as of June 30, 1991, and the results of its operations and the changes in its fund balances and its financial position for the year then ended, in conformity with generally accepted accounting orinciples

Bladwin, New York October 24, 991

Sol March . Company

ASPIRA, Inc. of New Jersey

Statement of Support, Revenue and Expenses and Changes in Fund Balances Year Eaded June 30, 1991

	Unrestricted	Restricted	Fixed Asset Fund	Total All Fund	
Public Support, Grants and Revenue:		***************************************		104411414	
Corporations and foundations	\$188,725	\$144,817	\$4,194	£ 228 824	
Government grants	10.000	277,596	54,194	\$337,736 287,596 70,898 103,946	
Transfers from The Aspira Association,		70.898			
Community, including United Way	41.946	62,000	-		
Miscellaneous	9.617	02,000	*	9.617	
Transfers of administrative overhead	9,061	(9,061)			
Total public support, grants and revenue	259,349	546,250	4,194	809,793	
Expenses:					
Program Services					
Health career opportunities	742	44,216	-	44,958	
Math and science programs		75,445	-	75,445	
Other career and educational counseling	20,369	427,801	-	448,170	
Total program services	21,111	547,462	-	568,573	
Supporting Services.					
Management and general	163,035	-	22,907	185,942	
Fund raising	67,932		499	68,431	
Total supporting services	230,967		23,406	254,373	
Total expenses	252,078	547,462	23,406	822,946	
Excess (Deficiency) of public support,					
grants and revenue over expenses	7,271	(1,212)	(19,212)	(13,153)	
Transfers from (to) other funds	40	(40)	-		
Transfers to building fund	(86,084)			(86,084)	
Fund balances, beginning of period	209,436	5,989	59,939	275.364	
Fund balances, end of period	\$130,663	\$4,737	\$40,727	\$176,127	

These condensed statements have been prepared by management to provide an abbreviated view of ASPIRA. Inc. of New Jersey. They should not be substituted for or used in place of audited hours as "intensess." Audited financial viatements from the for the year ended June 30, 1991 are available from management upon request.

### ASPIRA, Inc. of New Jersey Statement of Functional Expenses Year Ended June 30, 1991

	Program Services			Supporting Services				
	Health Career Oppor	Bosiness Career turnities	Camer & Educational Counseling	Total	Management and General	Fund Raising	Total	Total Expens
Salarite	\$36,728	\$38,407	\$239,617	\$314,752	\$45,561	\$18,115	\$63,676	\$378,42
Payroll taxes and fringe benefits	5,886	7,960	53,028	66,874	11,999	1,793	13,792	80,66
Total salaries and related services	42,614	46,367	292,645	381,626	57,560	19,908	77,468	459,09
Board activities and meetings					1,457		1,457	1,45
Contributions and community support				728		728		72
Educational and program materials	352	1,161	3,011	4,524				4,52
Insurance			1,450	1,450	6,730		6,730	8,18
Interest					70		70	7
Occupancy, utilities and maintenence	1,071	7,702	38,431	47,204	28,397	3,437	31,834	79,03
Printing and publications		305	548	898	1,988	11,947	13,935	14,83
Professional fees and contractual services		7,776	41,319	49,095	42,752	24,282	67,034	116,12
Program activities, seminars and workshops	336	2,397	10,633	13,366				13,36
Scholarships and stipends	348	3,314	23,135	26,797				26,79
Supplies and equipment rental		1,460	11,562	13,022	9,746	3,292	13,038	26,06
Telephone and postage		2,602	9,174	11,776	6,532	5,066	11,598	23,37
Travel and meetings	237	2,316	14,022	16,575	6,852		6,852	23,42
Misoellaneous					223		223	22
Total expenses before depreciation and amortization	44,958	75,445	445,930	566,333	163,035	67,932	230,967	797,30
Depreciation and amortization			2,240	2,240	22,907	499	23,406	25,64
	\$44,958	\$75,445	\$448,170	\$568,573	\$185,942	\$68,431	\$254,373	\$822,94

### ACENCY CONTRIBUTORS AND COMMUNITY FUNDS

American Association for the Advancement The ASPIRA Association Inc. ASPIRA, Inc. of Florida ASPIRA, Inc. of Illinois ASPIRA, Inc. of New York ASPIRA. Inc. of Propostyania ASPIRA, Inc. of Puerto Rico Barney Green & Associates Inc. Barringer High School - Newark Barringer Preparatory School Bergen County Community College Boricua Health Organization Blue Cross and Blue Shield

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the betterment of their communities.